

NEWER COMP PLAN

Guideline

Offices: RWB/Oakland/Raritan/Monmouth/WC/LI

Tier One		Commission per connect	Units Installed	Pay out	
Connects:		iO Family or above Winback	\$30	0	\$0
Minimum:	7	IO Family + OOL or OV Winback	\$50	0	\$0
Maximum:	13	Triple Bundled Winback (IO Fam+OOL+OV)	\$150	9	\$1,350
Minimum Bundled WB's:	5			9	\$1,350
Tier Two		Commission per connect	Units Installed	Pay out	
Connects:		iO Family or above Winback	\$50	2	\$100
Minimum:	14	IO Family + OOL or OV Winback	\$150	2	\$300
Maximum:	16	Triple Bundled Winback (IO Fam+OOL+OV)	\$300	11	\$3,300
Minimum Bundled WB's:	11			15	\$3,700
Tier Three		Commission per connect	Units Installed	Pay out	
Connects:		iO Family or above Winback	\$100	2	\$200
Minimum:	17	IO Family + OOL or OV Winback	\$225	2	\$450
Maximum:	20	Triple Bundled Winback (IO Fam+OOL+OV)	\$425	13	\$5,525
Minimum Bundled WB's:	13			17	\$6,175
Tier Four		Commission per connect	Units Installed	Pay out	
Connects:		iO Family or above Winback	\$150	2	\$300
Minimum:	21	IO Family + OOL or OV Winback	\$375	3	\$1,125
Maximum:	24	Triple Bundled Winback (IO Fam+OOL+OV)	\$650	16	\$10,400
Minimum Bundled WB's:	16			21	\$11,825
Tier Five		Commission per connect	Units Installed	Pay out	
Connects:		iO Family or above Winback	\$200	2	\$400
Minimum:	25	IO Family + OOL or OV Winback	\$500	4	\$2,000
Maximum:	25	Triple Bundled Winback (IO Fam+OOL+OV)	\$800	19	\$15,200
Minimum Bundled WB's:	19			25	\$17,600

Note: Must meet minimum Bundled WB requirement per tier to avoid a Tier Drop. Bundled sale is defined as Video+OOL/Video+OV/Video+OOL+OV.